



PERSON INPUTS

Enterprise potential: Athayde, 2009 (ET&P) – 18 items

PANAS: Watson & Clark, 1999 (<http://www.psychology.uiowa.edu/faculty/Clark/PANAS-X.pdf>) – shortened 10 item measure

General self-efficacy: Chen, Gully & Eden, 2001 – 8 items

Cognitive style indicator: Cools & Van den Broeck, 2007 (Journal of Psychology) – 18 items

Risk-taking propensity: Gomez-Mejia & Balkin, 1989 (Industrial Relations) – 4 items

Academic/coursework: what courses taken, what skills encountered/learned, what experiences - @4 items

ENVIRONMENTAL INFLUENCES

Prior entrepreneurial experience: DeTienne & Chandler, 2007 (ET&P) – 3 items

Prior family business exposure: Carr & Sequeira, 2007 (Journal of Business Research) – 7 items

Perceived gender and ethnic barriers: McWhirter, 1997 (JVB) – 8 items

Perceived family business support: Carr & Sequeira, 2007 (Journal of Business Research) – 6 items

Social support: Zimet, Dahlem, Zimet & Farley, 1988 (Journal of Personality Assessment) – 12 items

SCCT “GOLDEN TRIANGLE”

Entrepreneurial self-efficacy: McGee et al., in press (ET&P) – 19 items

Entrepreneur outcome expectations: open-ended (“Please list the positive outcomes you expect to achieve by starting your own business.”)

Entrepreneurial interests: (Modified) Lent, Brown, Schmidt et al., 2003 & Lent, Lopez et al., 2008 – 7 items

Entrepreneurial goals: (Modified) Lent, Brown, Schmidt et al., 2003 (Journal of Counseling Psychology) – 3 items

Entrepreneurial intent – Thompspon, 2009 (ET&P) – 6 items

DEMOGRAPHICS/CONTROLS

Gender, age, race, SES (use ZIP code of where grew up to link to median income?), whether taking ent courses as requirement or elective

TOTAL: 140 ITEMS (without identity items)